



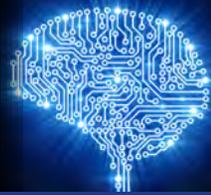
Sean O'Neil

Never Forget Another Name... Or Anything Else For That Matter!

MEMORY
dynamic
REFERRALS credibility

FOR FIRST IMPRESSIONS
entertaining
SPRING
EFFECTIVE KNOWLEDGE
value
RELIABILITY
MARKETING
DISCOVERY
ATTRACT
STRATEGIC
REMEMBER
business
ACHIEVEMENT
IMPROVEMENT
Winning
RELATIONSHIPS
NETWORKING
insightful
INTERACTIVE
POWERFUL
SUCCESS
UNFORGETTABLE
INSTANT-RECALL

Sean O'Neil



Never Forget Another Name... Or Anything Else For That Matter!

Partial Client List

Aflac
Allstate
American Family
Bank of America
Berkshire Hathaway
BMW
Boeing
Century 21
Coldwell Banker
Countrywide
Edward Jones
Farm Bureau
Farmers Insurance
First American Title
Ford
Harley-Davidson
Liberty Mutual Insurance
Mercedes-Benz
NAWBO
NAIFA
NAI Global
New York Life
Northwestern Mutual
Phoenix Chamber of Commerce
Raymond James
Realty Executives
RE/MAX
Scottsdale Chamber
State Farm
Wells Fargo

Have Sean Speak at Your Next Company Meeting!

Make your next meeting, event or conference a success when Sean O'Neil provides valuable techniques to help your people truly thrive in their professional and personal lives by showing them how to remember twice as much in half the time.

Highly acclaimed speaker and presenter, Sean O'Neil is an elite authority in the field of memory improvement and retention. Through his exclusive DISK System™ methodology, Sean teaches business and sales professionals how to maximize their overall effectiveness by minimizing their day-to-day forgetfulness.

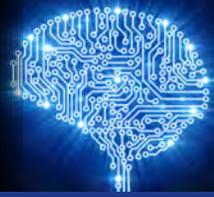
Combining humor and entertainment along with immediately-applicable, "how-to" information, Sean equips attendees with both the skills and confidence to skyrocket their memory power to the next level and multiply their recall ability exponentially!



Mercedes-Benz



Contact Tracy at (480) 659-4988 or support@instant-recall.com to schedule Sean to speak at your next company meeting or event.



Sean O'Neil is an amazing, dynamic speaker! I first heard him at our annual company business meeting for New York Life where he gave a 45 minute presentation on the power of instant recall memory. He was entertaining, humorous, and the content was incredible. Within minutes the office was captivated and I knew he would be a great presenter for our NAIFA chapter. I invited him to speak to our group where he gave another dynamic presentation. The group was grateful and learned a few tips and tools on memory recall! He can keep a room engaged for the entire presentation and you won't regret having him!

- **Juan F. Ibarra**
President, NAIFA Tucson



I was fortunate enough to participate in the Memory Dynamics class last year. Not only did I find the techniques amazingly useful, **but it was a blast!** I have occasion to attend many training seminars and classes throughout the year and I can say the Memory Dynamics class was my best investment in class room time all year! Do yourself a favor, take this course.

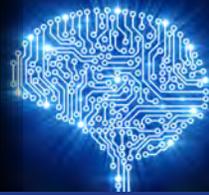
- **Heidi Quigley-Larke**
*President Elect, SEVRAR
SouthEast Valley Regional
Association of REALTORS®*

Sean O'Neil Is The Perfect Speaker When You Want To:

- ✓ Finally have your people understand that even the best training is worthless... unless they can remember it! (Wouldn't it be nice for once to have your organization actually remember what you're teaching them?!)
- ✓ Experience world class training and entertainment without the hefty price tag that's normally associated with it – while simultaneously weeding out the mediocre speakers inundating you on a daily basis.
- ✓ Turbocharge your company's sales and referral-based business.
- ✓ Just give yourself a break from being the only voice being heard by your group week after week, month after month.
- ✓ Shift your team's focus from competing on PRICE to selling on VALUE.
- ✓ Increase meeting attendance and value with a subject that's guaranteed to generate interest. Let's face it, memory (or lack thereof) is a very hot topic and for obvious reasons. If someone isn't personally dealing with memory issues, they definitely know somebody who is.
- ✓ Break from the norm, shake things up and reenergize your group.
- ✓ Have a great time learning profitable, business-building skills with lots of laughs.



Influence & Success



Never Forget Another Name... Or Anything Else For That Matter!

Who is Sean O'Neil

Sean M. O'Neil is the President of Remember Media, LLC and is also the Founder and CEO of his speaking & training company, Memory Dynamics, Inc.

Sean is one of the most sought after presenters in the country. And as a professional member of the National Speakers Association, he is regarded as one of America's most entertaining and motivating speakers on the topic of developing an instant-recall memory.

Since 1999, he has spoken annually to nearly 200 businesses, corporations and associations and has clients spanning virtually every industry – including numerous Fortune 500 companies.

His passion is rooted in teaching professionals (regardless of age, gender, IQ or job title) to unlock their own “photographic” memory through transferrable skills and very powerful techniques that most people don't even know exist.

An interesting and *memorable* fact about Sean is that he was born on February 29th (Leap Year, a day that only comes once every 4 years). So needless to say, he very much enjoys watching people freak out when he tells them that he graduated from the University of Wisconsin with 2 degrees all by the age of 5.

Known to his clients as 'The Memory Guy', Sean is a firm believer that “People will never forget how you made them feel” and “The greatest discovery we'll ever make is the potential of our own minds.”



I only have one regret in our brief time together... and that is I didn't meet you 40 years earlier! I will never forget the first time my office staff and I sat down with you at our monthly meeting. Things have never been the same since.

- Joy Estes
Agency Owner, State Farm



We invited Sean to speak at our CFMA luncheon because of the rave reviews and over-the-top evaluations (a perfect 5 out of 5 in all areas) he received from another construction association. His evaluations easily stood out from the pool of other speakers. His presentation was extremely funny, engaging and so different from all other presentations. We HIGHLY recommend Sean for his presentation skills.

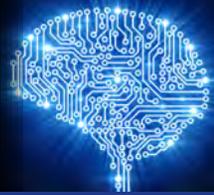
- Mike Specht
Program Chair, CFMA (Construction Financial Management Association)



Because he came highly recommended, we invited Sean O'Neil to speak at one of our meetings. Sean was **EVERYTHING** an audience looks for in a presenter... **Educational - Entertaining - Effective - Energetic.**

- Randy Cooney
*President,
The Success Institute for ASREB*

Videos



Never Forget Another Name... Or Anything Else For That Matter!



(4:04) How important is it to remember the names of your clients, customers and prospects? Just ask the one you forgot!

Watch Sean recall nearly 100 names in just over 2 minutes.



(5:45) Comments, raves and reviews from professionals regarding Memory Dynamics and Remember Media.

[Click here to watch additional comments \(5:44\).](#)



(7:43) **NEW!** While not one of Sean's typical business-related videos, still pretty cool. Watch what happens when he was challenged to memorize a deck of cards.

[Click here to watch the full \(15:37\) video.](#)



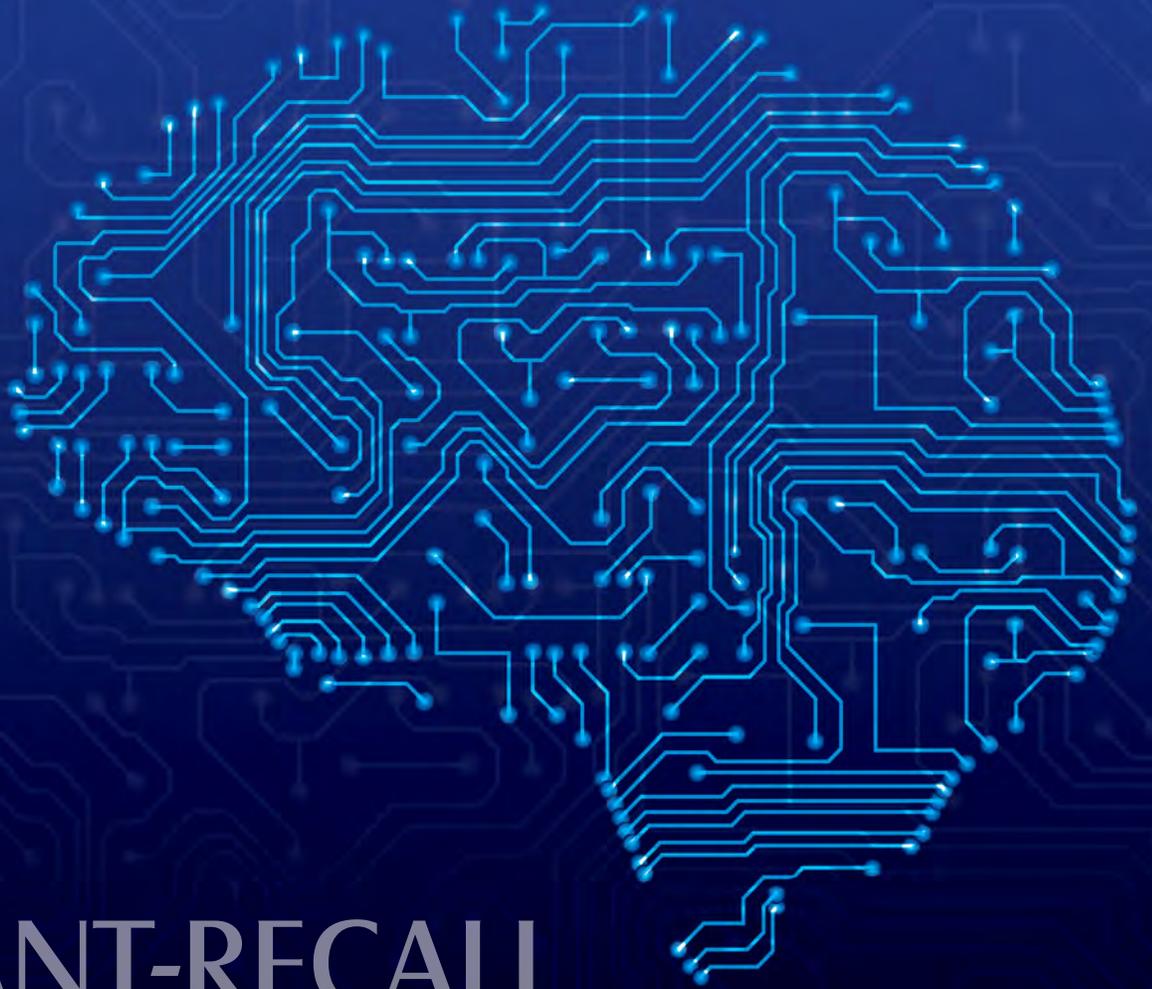
(4:40) What is Memory Training and how can it be used to transform any business into a profit machine?

Watch an amazing demonstration by an audience member who just learned Sean's exclusive Memory DISK System™.

[Click here to watch the full \(9:27\) video.](#)



(5:29) Why Sean's students have no doubt that remembering names is absolutely crucial to the success of their businesses. "People do business with people they know, like and trust... and remembering their name is the #1 step towards making that happen."



INSTANT-RECALL MEMORY

Sean O'Neil

Never Forget Another Name... Or Anything Else For That Matter!

Memory Dynamics, Inc.
7702 E Doubletree Ranch Road, Suite 300
Scottsdale, AZ 85258

www.instant-recall.com | (480) 659-4988 or (800) 3-REMEMBER
(800) 373-6362



Life | Health | Retirement | Long-Term Care

Tim Helms
7150 E. Camelback Rd.
Suite 310
Scottsdale, AZ 85251
thelms@insphereis.com
P 480-390-6820 F 480-970-5917

April 20th

To: Sean O'Neil, Memory Dynamics
From: Tim Helms

I just wanted to express my deep thanks for your incredible Memory Dynamics Program. I have been in sales and sales management for twenty five years and have spent thousands of dollars on workshops, seminars, books, and media to help me climb to the top 1% of my industry. It is with no disrespect to Brian Tracy, Tom Hopkins, and Tony Robbins that I say, the money I spent for the Memory Dynamics seminar has been of far greater value to me than any other money I have spent on self-improvement or career-enhancement.

In just the first month since the seminar, I am already reaping the rewards of a dramatically improved memory, especially in regard to remembering people's names. Even though I have vast experience in public speaking, the memory skills from the seminar have given me the ability to go completely off-notes during a presentation without fear of skipping any important points. My twenty two year-old and eleven year-old sons have also attended the Memory seminar and are reaping the benefits both in business and the classroom.

I would strongly recommend the Memory Dynamics seminar for anyone interested in self-improvement, regardless of the point you're at in your career. The small investment of time and money in this program will reap huge rewards throughout your life.

Sincerely,

A handwritten signature in black ink, appearing to read "THelms", written over a light blue horizontal line.

Tim Helms

Sales Leader, Insphere Insurance Solutions

Update on my memory...

Ryan Dobmeier Arizona Real Estate Agent [ryand@theagentthatcares.com]

Sent: 4/18/2019 9:50 PM
To: "Sean O'Neil" <sean@instant-recall.com>

Hey Sean,

I wanted to reach out, I haven't talked to you since I took the memory class a couple months ago. I just wanted to thank you for what you do and what the class gave to me. When I went into the class I knew that I was going to learn something, but I was not prepared for the amount of information and applicable knowledge that I would walk away with. Needless to say my mind was blown away and spinning with the newfound information that was presented.

I began to apply the information immediately in as many areas as I could. Being a Realtor here in the Valley I have the opportunity to use many facets of the memory class, but the most important facet to me was the Names segment. I was ok at best at remembering names before, but after taking the class realized that I could and SHOULD be much better. So I went to work applying the tools I learned at the class.

Sean, you said that this class was going to pay for itself 10x over, but let me tell you a story as to how you were so wrong in that statement...

This past month I closed on a deal with a client. The deal was just like any other deal with ups and downs, problems to solve, etc... After it was all said and done and we closed the deal, I was following up with my clients on how things were going with the move into the new home. The wife proceeded to tell me that things were great and how much they loved their new house. Then she told me something that made me stop in my tracks and say a little prayer of thanks for you. She told me that before they met me they had interviewed a couple of other realtors and each one had called her husband Matt or Mark. His name is Max. When they met me and I heard their names, I immediately put the Names techniques into use and remembered Max's name, his wife's name, Danae, and their dog's name, Uti. She told me that it was because I respected and cared enough to remember their names that they hired me as their Realtor.

Sean, that was a \$721,000 deal which earned me \$21,630 in commission. You were WRONG! The class paid for itself almost 100x over in just one deal. This is just the beginning. I know that this will come in handy showing people that I care for them, not just the transaction and will help to earn me more and more business and friends in the many years to come.

Thank you again for the gift you provide. I am grateful and my family is grateful.

Sincerely,

RyanDobmeier
Jason Crittenden Team at RealtyONEGroup
Cell: 480-231-0464



Sean O'Neil

Memory Dynamics Inc

Dear Sean,

I would like to express my gratitude for the outstanding presentation you made at our National Sales Conference in Phoenix last month. The feedback we received from our sales people was nothing short of outstanding. Many commented that they were cynical of the program at first, but came away pleased with the fact that they had a new found skill – **the ability to remember names!**

I also want to thank you for working within our tight conference schedule and commend you for overcoming the obstacles that we presented you with. No doubt it was not an ideal situation having to split your presentation over two days, with the first part immediately following dinner and drinks, but you did an outstanding job engaging a room of 150 sales people and setting the table for the following morning's session! Not only was the content valuable and well received, but you delivered in a highly entertaining way!

As with any skill development, it requires commitment and practice. Thank you for laying the foundation by teaching our sales people a technique that will differentiate them, enhance their professionalism and their ability to connect with people simply by remembering names.

Personally, I look forward to future workshops with your company to further enhance my memory skills!

Sincerely,



Dave Saldon

Vice President, Director of Sales Development